TV Connect 2017 Exhibitor Preview March 28-30 London Stand C32



## It's smarter, it's safer. It's VO.

The pay-TV industry is undergoing a radical transformation. As service providers look to meet the growing consumer demand for OTT multiscreen services, next-generation technologies such as the cloud, virtual reality (VR), and big data are opening up new monetization opportunities and setting a higher standard for immersive video experiences.

At TV Connect 2017, Viaccess-Orca (VO), a global leader in the protection and enhancement of content services, will demonstrate how service providers can deliver and monetize their traditional pay-TV and OTT multiscreen offerings utilizing these technology innovations.

## **Executive Speaking Sessions**

Chem Assayag, Executive Vice President of Marketing and Sales at Viaccess-Orca, will be part of the panel discussion "Putting the 'Personal' into Personalisation" during the TV Connect conference. The session will take place March 29 at 4:40 p.m.

In addition, Ludo Rubin, Viaccess-Orca's Director of Product Marketing, will address the topic of "How to monetize your competitor's TV subscribers" at the Connected Entertainment Hub on March 29 at 11 a.m.

# **Key Products and Technology Demos**

Cloud-Based TVaaS Offers Dynamic Ad Insertion and Powerful Analytics Capabilities
At TV Connect 2017, VO will demonstrate advanced analytics and monetization capabilities for
its cloud-based TV Everywhere as a Service (TVaaS). The demo will highlight the integration of
a new HTML5 web player into the scope of the solution, enabling service providers to benefit
from additional monetization opportunities in the multiscreen environment via pre-roll and midroll dynamic ads insertion (DAI).

In addition, the company will showcase various strategies for exploiting TV data, including predictive analytics, so that operators can ensure a more personalized and immersive TV experience across all screens.

Photo Link: www.202comms.com/ViaccessOrca/VO-TVaaS.jpg

Photo Caption: Viaccess-Orca's TV Everywhere as a Service (TVaaS) Cloud-Based Platform

## VO's Virtual Arena Solutions Sets New Standard for Immersive Experiences

One of the most advanced solutions for premium, 360-degree video streaming (live and on-demand), VO's Virtual Arena, offers service providers a comprehensive, best-of-breed platform for delivering and monetizing their content on multiple devices, including flatscreens and head-mounted displays.

Attendees will see an outstanding VR experience featuring sweeping views of 360-degree content in 4K and 8K. Featuring advanced capabilities such as data collection, extraction of insights, and targeted advertising through multiple sensors, VO's platform uniquely enables service providers to drive viewer engagement and create data-driven monetization opportunities from immersive video experiences while preserving privacy.

Photo Link: www.202comms.com/ViaccessOrca/VO-VirtualReality.png

Photo Caption: 360-Degree Immersive Virtual Reality Video Experience From Viaccess-Orca

### Advanced Content Security Solution Protects Premium Content on Any Screen

VO will showcase a state-of-the-art, end-to-end, content security solution for multiscreen TV services at TV Connect 2017. Featuring a modular architecture, the solution guarantees easy upgrades and the capability to switch from one DRM to another, while also ensuring the highest level of security on the market and allowing operators to meet stringent requirements, notably for HD and 4K-related content.

At the heart of the content security solution is VO's <u>Connected Sentinel</u> multi-DRM back-end platform, which is used by more than 30 leading operators around the world and has successfully been deployed on 4K STBs for IPTV offerings. The solution also includes VO's best-of-breed <u>Connected Sentinel Player</u> for mobile devices, used by tier-1 mobile and pay-TV operators; an HTML5-based web player compatible with PC and Mac; and forensic watermarking technology for tablets and smartphones.

#### **VO CAST**

VO will make a big splash at TV Connect 2017 with its all-new VO CAST, which offers a breakthrough TV experience to consumers in any location for a seamless, connected, and secure television experience. With VO CAST, service providers have a full control over the content delivered to the viewing screen.

Photo Link: www.202comms.com/ViaccessOrca/VO-CAST.png

Photo Caption: Viaccess-Orca's New VO CAST

Meet us at TV Connect: http://www.viaccess-orca.com/what-s-new/events/tv-connect-2017

# **Company Overview:**

#### **About Viaccess-Orca**

As a leading global provider of content protection, delivery, and discovery solutions, Viaccess-Orca is shaping the ultimate content experience. Through its integrated range of business-savvy products and solutions, Viaccess-Orca helps service providers in the cable, DTT, satellite, IPTV, and OTT industries gain a competitive edge in today's rapidly evolving multiscreen environment. By enabling service providers to securely deliver an engaging user experience on any device, Viaccess-Orca is reinventing the entertainment landscape. Viaccess-Orca is part of the Orange Group. For more information, visit <a href="http://www.viaccess-orca.com">http://www.viaccess-orca.com</a> or follow the company on Twitter @ViaccessOrca and LinkedIn.

**Note to Editors:** For SEO purposes, Viaccess-Orca respectfully requests that editors use complete web links, including http:// when referencing Viaccess-Orca or the company's products.

Product and company names mentioned herein are the trademarks or registered trademarks of their respective owners.

Agency Contact: Netra Ghosh 202 Communications Tel: +1 801 349 2840

Email: netra@202comms.com

Company Contact:
Atika Boulgaz
Communications Manager
Tel: +33 (0) 1 44 45 64 60
Email: press-relations@viaccess-orca.com
Website: www.viaccess-orca.com