# VO Targeted TV Advertising Use the power of your TV data to gain a brand-new revenue source



## Empowering service providers to fully monetize their first-party usage data.

**Unified management** End-to-end solution for serving and managing all services and devices via a single interface

Full-stack programmatic infrastructure Ensuring efficient and scalable delivery for all demand sources, including local, global, and online advertisers

**Embedded AI capability** Transforming viewer usage data and behavioral patterns into highly rewarding target audience segmentation while boosting engagement

# Tap into the endless potential of viewer-level addressability



Generate new revenue opportunities Increase user satisfaction and boost viewing time, creating additional advertising opportunities through highly engaging, fully personalized experiences.



#### **TV first - no disruptions**

Ensure uncompromised service delivery through frame-accurate ad replacement and TV peak handling, with a zero-latency approach.



#### One solution fits all

Unified service management for all platforms, networks and devices, including linear TV, catch up, NPVR, VOD and in-app UI. Supporting video, overlay, banner ads insertion and replacement.



#### **Secured & controlled**

Safe data transmission is guaranteed across the entire ecosystem via a set of advanced security modules, ensuring full control over your assets as well as your viewers' privacy, in line with EU regulatory legislation, including the stringent GDPR framework.



**Highly rewarding segmentation** Al-based data analysis and in-depth insights on viewer behavior, preferences and life moment events enable a deep understanding of users and household composition, resulting in highly-valuable, granular segmentation.

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## **Unlock premium advertising rates** Enabling advertisers to target the right people at the right time through effective audience segmentation empowers premium, revenue-share rates, with the added value of local advertisers access.



**Optimize monetization, reduce churn** Automatic performance optimization and modular offering designed for overall revenue monetization; based on in-depth business analysis of viewer preferences, ad sensitivity and purchase potential.





## We're Making Addressable TV Advertising Simple

Supported by a full-stack programmatic infrastructure and a rich partner's ecosystem, the VO Targeted TV Advertising solution enables TV operators and broadcasters to cater for multichannel demand while ensuring scalable delivery everywhere.

### Use the Power of Data

Put your data to work, boosting viewers' engagement along with your overall service monetization. Here's how it works:



## SERVE ALL AUDIENCES

**SUPPLY** FOR ALL DEMAND SOURCES

# SUPPORT ALL ADVERTISING BUSINESS MODELS

#### WHY VO?

- ⊘ TV-centric platform: focused on driving audience satisfaction
- Suitable for all operators pre-existing inventory is not required
- Serving advertising for Live, VOD, and cloud DVR services via OTT, IPTV, cable, satellite on STBs and connected devices
- ⊘ Fully supporting your Go-To-Market strategy launch and revenue growth optimization
- Sextensive industry experience and wealth of partnerships

Deployed by over 100 customers worldwide to power advanced video services for



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